How Brady Corporation Uses Rapid7 Nexpose and Metasploit for Security Program Success

Jason Leitner and Vladi Vlaski are vulnerability management engineers at Brady Corporation, a manufacturing company that does labeling and printing for approximately 12,000 users. Both are former penetration testers whose security interest dates back to their college days.

"We've used a lot of security products, between the two of us," says Jason. "All the big vulnerability players: Qualys, Nessus, Rapid7. They're all great, but we're a Nexpose customer, because it has been very user friendly and has given us the reporting functionality that we were looking for." Vladi adds, "Integrating with Metasploit gives us the ability to easily penetration test, as well. Rapid7 is a trusted brand in the industry, and that means a lot."

While the reporting and Metasploit integration are key, there are several other important factors that made Brady Corp choose Rapid7:

Support
"The support we've received from Rapid7 for Nexpose and Metasploit has been great, which is important, given that we have a relatively young security team. The reps are responsive and knowledgeable."

Compliance
Brady Corp runs the required vulnerability scans for PCI compliance with Nexpose.

Consolidation
"Previously, we were using three separate tools for vulnerability management. Going with a single vendor versus separate point solutions makes it easier."

Risk reduction
"With Nexpose and Metasploit we saw a 70% decrease in vulnerabilities over the course of a year. That really helps us move the business forward."

Metrics
"Upper management likes to see how risk is trending over time. Nexpose clearly depicts this information, to provide us with a clear understanding of our assets and our risk score overall. I'd say we like it a little too much!"

Prioritization
"We maximize our efforts by focusing on areas with the most risk, relying on the data Nexpose gives us."

System migration
"It's tough to migrate old systems over to newer systems. Nexpose scan engines and scheduled scans helps free up team bandwidth for those migrations."

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